

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: July 2005

| M | onth' | Year. | 112 | 21 | 494.2 |
|-----|-------|---------|-----|----|-------|
| IVI | () | \ i cai | 112 | \ | 434.2 |

| Monun Tean. 112.2 | | | Transit | Time Ocean | | | Surcha | irges: | | | | |
|-------------------|-----------------|-------------|---------|------------|-------|-------------|--------|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | | | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Hyundai | 39% | 11% | 10 | | | | | | | | | |
| Yang Ming | 30% | 7% | 11 | | | | | | | | | |
| OOCL | 16% | 5% | 17 | \$3,000 | \$410 | \$40 | | | | | | \$3,450 |
| Hanjin | 11% | 46% | 11 | | | | | | | | | |
| China Shipping | 2% | 0% | 22 | | | | | | | | | |
| NYK Line | 2% | 0% | 15 | | | | | | | | | |
| COSCO | 0% | 19% | 11 | \$2,500 | \$410 | | · | · | · | · | · | \$2,910 |
| MOL | 0% | 11% | 10 | \$3,000 | \$410 | \$40 | | | | | | \$3,450 |

Weighted Average Container Rate \$3,450

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 143.0 \ 1,559.0

Market Transit

Surcharges:

| | Market Share | Market Share CY | Transit | | | | Surem | nges. | | ٦ | | |
|-------------------|-----------------|-----------------------|-----------------|---------------------|--------------------|-------------|-------|---------|-----|-----------|-------|-------------------|
| Tarrier | | | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| NYK Line | 39% | 17% | 13 | | | | | | | | | |
| Yang Ming | 25% | 23% | 15 | \$115 ¹⁶ | \$22 ¹⁶ | \$40 | | | | | 21 KT | \$2,477 |
| cosco | 17% | 12% | 18 | \$2,500 | \$410 | | | | | | | \$2,910 |
| Evergreen | 7% | 12% | 25 | \$2,250 | \$410 | | | | | | | \$2,660 |
| Maersk-SeaLand | 4% | 1% | 15 | \$3,500 | \$410 | \$40 | | | | | | \$3,950 |
| OOCL | 2% | 1% | 13 | | | | | | | | | |
| China Shipping | 1% | 12% | 19 | | | | | | | | | |
| Hatsu Marine Ltd. | 1% | 11% | 15 | | | | | | | | | |
| Hyundai | 1% | 2% | 15 | | | | | | | | | |
| MOL | 1% | 1% | 14 | \$3,000 | \$410 | \$40 | | | | | | \$3,450 |
| Madrigal | 0% | 4% | 16 | | | | | | | | | |

Weighted Average Container Rate \$2,772

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¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 2.0 \ 4.0

| 111011W1 (1 0 W1 | | Market | Transit | | | | | | | | | |
|--------------------------|-----------------|-------------|-----------------|---------------|------------|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Evergreen | 100% | 50% | 20 | | | | | | | | | |
| MOL | 0% | 50% | 23 | | | | | | | | | |

Weighted Average Container Rate

cosco

Madrigal

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

1%

0%

Frozen Poultry (WC)

Monthly Market Share For: July 2005

13

18

6%

3%

\$2,500

| Month\Year: 212.0 \ | Surcharges: | | | | | | | | | | | |
|---------------------|-----------------|-----------------------|----------------------------|---------------|-----|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Yang Ming | 53% | 57% | 13 | | | | | | | | | |
| NYK Line | 41% | 23% | 12 | | | | | | | | | |
| Evergreen | 4% | 4% | 14 | | | | | | | | | |
| Hatsu Marine Ltd. | 2% | 3% | 13 | | | | | | | | | |

\$410

Weighted Average Container Rate \$2,910

\$2,910

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 16.0 \ 34.0

| Wienian (1 dar. 10.0 (0 m) | | Market | Transit | | | | | | | | | |
|-----------------------------|-----------------|-------------|-----------------|---------------|------------|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Madrigal | 100% | 47% | 24 | | | | | | | | | |
| Evergreen | 0% | 47% | 18 | | | | | | | | | |
| OOCL | 0% | 6% | 15 | | | | | | | | | |

Weighted Average Container Rate

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 2.0 \ 2.0

| | | Market | Transit | | | | Surcha | rges: | | | | |
|-----------|-----------------|-------------|-----------------|---------------|-------|-------------|--------|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Evergreen | 100% | 100% | 21 | \$2,650 | \$410 | | | | | | | \$3,060 |

Weighted Average Container Rate

\$3,060

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: July 2005

| Month\Year: 56.3 | onth\Year: 56.3 \ 172.3 Market Transit | | | | | | | | | | | |
|------------------|---|-------------|-----------------|---------------|------------|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| NYK Line | 50% | 44% | 16 | | | | | | | | | |
| Yang Ming | 39% | 23% | 21 | | | | | | | | | |
| Evergreen | 7% | 2% | 28 | | | | | | | | | |
| Hyundai | 4% | 1% | 23 | | | | | | | | | |
| K Line | 0% | 12% | 19 | | | | | | | | | |
| Hanjin | 0% | 14% | 23 | | | | | | | | | |

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 9.5 \ 112.3

| Wichtin (1 car. 0.0 () | Market Share | | • | | | | 7 | | | | | |
|-------------------------|-----------------|-------------|----|---------|-------|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | | Share CY | | | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| NYK Line | 42% | 62% | 11 | | | | | | | | | |
| OOCL | 21% | 8% | 11 | | | | | | | | | |
| Evergreen | 21% | 2% | 19 | | | | | | | | | |
| K Line | 16% | 8% | 9 | | | | | | | | | |
| Yang Ming | 0% | 11% | 10 | | | | | | | | | |
| cosco | 0% | 4% | 10 | \$2,500 | \$410 | | | | | | · | \$2,910 |
| Hyundai | 0% | 3% | 8 | | · | | | | | | · | |

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

Monthly Market Share For: July 2005

Month\Year: 3.0 \ 3.0

| Month Car. 0.0 (0.0 | | Market Share CY | Transit | | | | | | | | | |
|---------------------|-----------------|-----------------------|-----------------|---------------|-----|-------------|-----|---------|-----|-----------|------|-------------------|
| Carrier | Market Share | | Time in Days | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| Meditteranean | 100% | 100% | | | | | | | | | | |

Weighted Average Container Rate